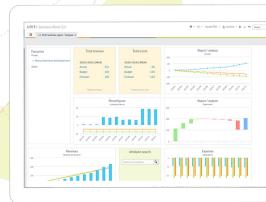




# Customer success story:

# Unit4 Business World enhances ERP solution for The Salvation Army



# **The Challenge**

The Salvation Army is a worldwide Christian church and registered charity offering practical support and help to people of all ages, backgrounds and needs. Demand for their services is rising and the not-for-profit organization faces continuing pressure to keep tight control expenditure while maximising business, operational and financial efficiency.

The transformation project is aimed to reduce administrative costs, reliance on paper-based systems and duplication of tasks while streamlining core business and finance processes. This will ensure that as big a percentage as possible of donations is invested into the vital work the organisation undertakes and that The Salvation Army continues to grow and reach more communities

## **The Solution**

The choice of technology is crucial in helping the organisation tackle both internal and external change pressures and meet its objectives as Lieutenant Colonel Alan Read for The Salvation Army commented: "Having used Unit4 Business World for over 15 years, we recognise the value of such an agile, user friendly and functionally comprehensive solution. During this time we have experienced quite marked changes in how we operate and the Unit4 Business World solution enables us to adapt our business to these changes seamlessly, quickly and with minimal disruption and we are keen to build on this success and responsiveness going forward."

**Customer Name** The Salvation Army Australia

**Industry**Not-for-profit Organisation

**Company Size** 950+

**Headquarters** Sydney, Australia



Finance



Procurement







# The Results

"Having used Unit4
Business World for
over 15 years, we
recognise the value
of such an agile, user
friendly and functionally
comprehensive solution."

- Lieut-Colonel Alan Reed, The Salvation Army Director

# Key takeaways from the project



Reduced administrative cost and reliance on paperbased systems



Over 3,000 employees will access information generated



Enhance and extend use of ERP solution



Large organisation with complex processes

# **Final Summary**

Unit4 has announced recently increased investment in solutions that are role-based and capitalise on the latest social, mobile, analytics and cloud technologies. The Salvation Army is also forward thinking in its approach to technology so this project is designed to harness these enhancements and empower its teams with Unit4 Business World's new functionality, which will deliver the quality of data they require, when they need it, helping them to work smarter and more effectively to help people in need.

Lieutenant Colonel Read concluded: "Unit4's investment in digital is aligned to our strategy for the future and with Unit4 Business World we have a future-proofed solution that will continue to grow and adapt with us without compromising on the quality of fi nance and business data we need to understand our performance and ensure accurate and timely decision making for the good of the communities we work with and for."

# **Contact Agilyx**

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